

This study is based primarily on the U.S. Census of Agriculture data. Additional sources include farmland data from the Maryland State Department of Assessments and Taxation, Maryland Department of Planning, and Prince George's Soil Conservation District, as well as Maryland Equine Census data. Interviews with local farmers and experts familiar with the county also provided information to present a comprehensive picture of agriculture in Prince George's County.

The analysis of Prince George's County data from the last three censuses of agriculture reveals a significant loss of farmland and an overall decline in agriculture between 1992 and 2002 (see Table 1). Due to changes in definitions and lack of data in some categories, not all data can be compared. However, this shortcoming does not affect the general conclusion based on the 2002 census that traditional agriculture is no longer economically viable in the county.

The most striking finding from the census data is a clear demonstration of development pressure on farmland. Chart 1 shows a comparison between the average estimated market value of farmland and buildings and the average market value of agricultural products sold from all farms in the county over two time



| Table 1: Agriculture in Prince George's County |                    |                |             |           | Percent | Change    | Percent | Changa    | Percent |
|--|--------------------|----------------|-------------|-----------|---------|-----------|---------|-----------|---------|
|  |                    |                |             | 1002      | 1002    | 1007      | 1007    |           | 1002    |
|  | 1992*              | 1997*          | 2002        | 1997      | 1997    | 2002      | 2002    | 2002      | 2002    |
| Number of farms                                | 551                | 526            | 452         | -25       | -4.5%   | -74       | -14.1%  | -99       | -18.0%  |
| Land in farms (acres)                          | 54,459             | 49,257         | 45,462      | -5,202    | -9.6%   | -3,795    | -7.7%   | -8,997    | -16.5%  |
| Percent of land in farms                       | 17.5%              | 15.8%          | 14.6%       |           |         |           |         |           |         |
| Average size of farm (acres)                   | 99                 | 94             | 101         | -5        | -5.1%   | 7         | 7.4%    | 2         | 2.0%    |
| Estimated market value of land and buildings   |                    |                |             |           |         |           |         |           |         |
| average per farm                               | \$491,936          | \$518,746      | \$694,515   | \$26,810  | 5.4%    | \$175,769 | 33.9%   | \$202,579 | 41.2%   |
| average per acre                               | \$4,884            | \$5,663        | \$6,531     | \$779     | 16.0%   | \$868     | 15.3%   | \$1,647   | 33.7%   |
| Total cropland                                 |                    |                |             |           |         |           |         |           |         |
| farms  | 517                | 480            | 388         | -37       | -7.2%   | -92       | -19.2%  | -129      | -25.0%  |
| acres  | 32,325             | 28,192         | 23,805      | -4,133    | -12.8%  | -4,387    | -15.6%  | -8,520    | -26.4%  |
| Harvested cropland                             |                    |                |             |           |         |           |         |           |         |
| farms  | 468                | 424            | 334         | -44       | -9.4%   | -90       | -21.2%  | -134      | -28.6%  |
| acres  | 24,211             | 20,212         | 17,266      | -3,999    | -16.5%  | -2,946    | -14.6%  | -6,945    | -28.7%  |
| Cropland used for pasture and grazing          |                    |                |             |           |         |           |         |           |         |
| farms  | NA                 | 184            | 154         |           |         | -30       | -16.3%  |           |         |
| acres  | 4,070              | 4,636          | 2,697       | 566       | 13.9%   | -1,939    | -41.8%  | -1,373    | -33.7%  |
| Total woodland                                 |                    | • • •          |             |           |         |           | 1 - 20/ |           |         |
| farms  | NA<br>15 070       | 281            | 238         | 1 7 4 4   | 11 10/  | -43       | -15.3%  | 0.050     | 14.70/  |
| acres  | 15,970             | 14,204         | 13,620      | -1,766    | -11.1%  | -584      | -4.1%   | -2,350    | -14.7%  |
| Market value of agricultural products sold     | ¢20.1/0            | ¢20.007        | ¢12 200     | ¢7.262    | 26 10/  | ¢9.500    | 41.20/  | ¢15.061   | 56 70/  |
| In \$1,000                                     | \$28,169           | \$20,807       | \$12,208    | -\$/,362  | -26.1%  | -38,399   | -41.5%  | -\$15,961 | -56./%  |
| average per larm                               | \$51,122           | \$39,337       | \$27,009    | -\$11,303 | -22.0%  | -\$12,548 | -31./%  | -\$24,115 | -4/.2%  |
| Crons  | \$12,700           | ¢10 501        | 10.526      | \$5 702   | 15 2    | ¢ 0 0 6 5 | 12.4    | ¢2 272    | 170     |
| Grains   | \$12,799           | \$10,391<br>NA | 10,520<br>D | \$3,192   | 45.5    | \$-0,005  | -43.4   | -\$2,275  | -17.0   |
| Tobacco  | \$3,103<br>\$2,541 |                | \$218       |           |         |           |         | \$2 222   | 01 /0/  |
| Vegetables                                     | \$6,163            |                | \$1.003     |           |         |           |         | -\$2,323  | -91.470 |
| Fruits   | \$509              | \$303          | \$212       | -\$206    | -40.5%  | -\$91     | -30.0%  | -\$4,200  | -58 4%  |
| Nursery and greenhouse products                | \$12 953           | \$505<br>N/A   | Φ212<br>D   | -\$200    | -+0.570 | -\$71     | -50.070 | - 4291    | -50.470 |
| Livestock and poultry                          | \$2,416            | \$2 216        | \$1.682     | -\$200    | -8.3%   | -\$534    | -24 1%  | -\$734    | -30.4%  |
| Tenure   | φ2,110             | <i>\\</i>      |             | <i>\\</i> | 0.570   |           | 21.170  |           | 50.170  |
| Full owners                                    |                    |                |             |           |         |           |         |           |         |
| farms  | 362                | 341            | 322         | -21       | -5.8%   | -19       | -5.6%   | -40       | -11.0%  |
| acres  | NA                 | 27.699         | 25.757      |           | 2.070   | -1.942    | -7.0%   | .0        |         |
| Part owners                                    |                    | ,.,,           | ,,          |           |         | -,        |         |           |         |
| farms  | 125                | 126            | 96          | 1         | 0.8%    | -30       | -23.8%  | -29       | -23.2%  |
| acres  | NA                 | 15,809         | 13,706      |           |         | -2,103    | -13.3%  |           |         |

| Tenants                            |       |       |       |       |        |        |      |        |        |        |
|------------------------------------|-------|-------|-------|-------|--------|--------|------|--------|--------|--------|
|                                    | farms | 64    | 59    | 34    | -5     | -7.8%  | -25  | -42.4% | -30    | -46.9% |
|                                    | acres | NA    | 5,749 | 5,999 |        |        | 250  | 4.3%   |        |        |
| Principal operator characteristics |       |       |       |       |        |        |      |        |        |        |
| Sex of operator                    |       |       |       |       |        |        |      |        |        |        |
| Male                               |       | NA    | 451   | 391   |        |        | -60  | -13.3% |        |        |
| Female                             |       | NA    | 75    | 61    |        |        | -14  | -18.7% |        |        |
| Place of residence                 |       |       |       |       |        |        |      |        |        |        |
| On farm operated                   |       | NA    | 395   | 344   |        |        | -51  | -12.9% |        |        |
| Not on farm operated               |       | NA    | 94    | 108   |        |        | 14   | 14.9%  |        |        |
| Primary occupation                 |       |       |       |       |        |        |      |        |        |        |
| Farming                            |       | 256   | 214   | 250   | -42    | -16.4% | 36   | 16.8%  | -6     | -2.3%  |
| Other                              |       | 295   | 312   | 202   | 17     | 5.8%   | -110 | -35.3% | -93    | -31.5% |
| Days worked off farm               |       |       |       |       |        |        |      |        |        |        |
| None                               |       | 191   | 198   | 244   | 7      | 3.7%   | 46   | 23.2%  | 53     | 27.7%  |
| Any                                |       | 321   | 299   | 208   | -22    | -6.9%  | -91  | -30.4% | -113   | -35.2% |
| Selected crops harvested           |       |       |       |       |        |        |      |        |        |        |
| Corn for grain                     |       |       |       |       |        |        |      |        |        |        |
|                                    | farms | 102   | 81    | 63    | -21    | -20.6% | -18  | -22.2% | -39    | -38.2% |
|                                    | acres | 7,532 | 4,427 | 4,811 | -3,105 | -41.2% | 384  | 8.7%   | -2,721 | -36.1% |
| Wheat for grain                    |       |       |       |       |        |        |      |        |        |        |
|                                    | farms | 47    | 32    | 29    | -15    | -31.9% | -3   | -9.4%  | -18    | -38.3% |
|                                    | acres | 2,038 | 1,671 | 1,587 | -367   | -18.0% | -84  | -5.0%  | -451   | -22.1% |
| Soybeans for beans                 |       |       |       |       |        |        |      |        |        |        |
|                                    | farms | 96    | 97    | 66    | 1      | 1.0%   | -31  | -32.0% | -30    | -31.3% |
|                                    | acres | 6,266 | 5,731 | 5,233 | -535   | -8.5%  | -498 | -8.7%  | -1,033 | -16.5% |
| Tobacco                            |       |       |       |       |        |        |      |        |        |        |
|                                    | farms | 146   | 94    | 24    | -52    | -35.6% | -70  | -74.5% | -122   | -83.6% |
|                                    | acres | 1,046 | 791   | 98    | -255   | -24.4% | -693 | -87.6% | -948   | -90.6% |
| Forage (Hay)**                     |       |       |       |       |        |        |      |        |        |        |
|                                    | farms | 151   | 147   | 147   | -4     | -2.6%  | 0    | 0.0%   | -4     | -2.6%  |
|                                    | acres | 3,706 | 4,544 | 3,855 | 838    | 22.6%  | -689 | -15.2% | 149    | 4.0%   |
| Vegetables harvested for sale      |       |       |       |       |        |        |      |        |        |        |
|                                    | farms | 92    | 63    | 51    | -29    | -31.5% | -12  | -19.0% | -41    | -44.6% |
|                                    | acres | 3,269 | 1,851 | 1,177 | -1,418 | -43.4% | -674 | -36.4% | -2,092 | -64.0% |

\*\* Forage (2002) and Hay (1992 and 1997)

D - Witheld to avoid disclosing data for individual farms.

NA - Not available or not published.

Source: Census of Agriculture, 1992, 1997, 2002.

periods. The average market value of farmland and buildings increased 41.2 percent between 1992 and 2002, while the average market value of agricultural products sold decreased 47.2 percent during the same period. The increase in the average market value of farmland and buildings during the period from 1997 to 2002 was six times greater than the increase between 1992 and 1997.

Farm and farmland data are collected by various agencies in addition to the U.S. Department of Agriculture. Each agency has a different definition of a farm, which creates discrepancies in data on the number of farms and/or the amount of farmland.

While the 2002 Census of Agriculture data indicates 452 farms and 45,462 acres of farmland for the county, the Prince George's Soil Conservation District data identifies 1,679 farms and 63,816 acres for 2003. The former database includes only private farms with earnings of \$1,000 or more, while the latter includes all farmland, regardless of ownership and earnings. Fifty-seven publicly owned 57 farms and two farms owned by nonprofit organizations comprising 15,013 and 300 acres, respectively, are included in this database.

The State Department of Assessments and Taxation identifies land that is actively devoted to farm or agricultural use. These lands are subject to an agricultural use assessment for tax purposes. Maps 1 and 2 show agriculturally assessed land in the county as of 1992 and 2002, respectively. In 1992, the total amount of this land





was 72,758 acres. This figure dropped to 61,716 acres in 2002. The amount of farmland lost based on this database is similar to the census data. Both show that about 10,000 acres were lost to development.

The Maryland Department of Planning's land use and land cover database provides information on different kinds of farmland use. As of 2002, total agricultural land was 43,039 acres. This figure does not include woodlands or wetlands. Cropland and pasture comprised 31,000 and 11,000 acres of this land, respectively. Map 3 shows the breakdown of farmland by use in 2002. The bulk of the Rural Tier, especially in the southeastern portion of the county, has significant amounts of cropland and some other agricultural land, including pasture. When this map is compared to Map 4, showing cropland and other agricultural land in 1991, it is observed that the bulk of the farmland lost was outside the Rural Tier. Two significant losses in the Rural Tier are east of US 301 around Central Avenue (MD 214) and east of Croom Road (MD 382) around Marlton.



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## **Comparison with Adjoining Counties**

Despite the development pressure and sharp decline in farmland, Prince George's County still has considerable agricultural land. Table 2 shows farm and farmland statistics for Prince George's County and its five adjoining counties and totals for the state of Maryland. Prince George's County has over 45,000 acres of farmland, which is 2.1 percent of Maryland's farmland. Two other neighboring counties have more farmland than Prince George's County.

| Table 2: Farm and Farmland in Selected Maryland Countiesand the State of Maryland |                    |                             |                                 |                                |                                    |  |  |  |
|---|--------------------|-----------------------------|---------------------------------|--------------------------------|------------------------------------|--|--|--|
| Jurisdiction  | Number of<br>Farms | Land in<br>Farms<br>(Acres) | Average<br>Farm Size<br>(Acres) | Percent of<br>Land in<br>Farms | Percent of<br>Maryland<br>Farmland |  |  |  |
| Prince George's   | 452                | 45,462                      | 101                             | 14.6                           | 2.1                                |  |  |  |
| Anne Arundel  | 432                | 35,218                      | 82                              | 13.2                           | 1.6                                |  |  |  |
| Calvert   | 321                | 30,032                      | 94                              | 21.8                           | 1.4                                |  |  |  |
| Charles   | 418                | 52,056                      | 125                             | 17.6                           | 2.4                                |  |  |  |
| Howard  | 346                | 37,582                      | 109                             | 23.3                           | 1.7                                |  |  |  |
| Montgomery  | 577                | 75,077                      | 130                             | 23.7                           | 3.4                                |  |  |  |
| Maryland  | 12,198             | 2,193,063                   | 180                             | 35.1                           | 100.0                              |  |  |  |
| Source: 2002 Census of Agriculture.   |                    |                             |                                 |                                |                                    |  |  |  |

When the percent of land in farms is examined, Prince George's County is ranked second to last among these jurisdictions. Chart 2 illustrates how Prince George's County lags behind. Counties with successful agricultural preservation programs such as Montgomery, Howard, and Calvert, all have over 20 percent of their land in farms. These data suggest that if Prince George's County adopts an agricultural preservation program, it is possible to save a significant amount of farmland before it is all lost to development.



## **Equine Census**

Another source of data related to agriculture is the 2002 Maryland Equine Census. Table 3 shows the results of the equine census by county. Prince George's County is in fourth place in the state in terms of both number and value of equine inventory. The county has the seventh largest total equine-related acres and ranks ninth in both number of equine places and number of people involved. The horse industry is certainly becoming an important part of agriculture in Prince George's County.

| Table 3: Maryland Equine Census |                                       |  |                               |                                     |   |  |  |  |
|---------------------------------|---------------------------------------|--|-------------------------------|-------------------------------------|---|--|--|--|
| Counties                        | Total Equine<br>Inventory<br>(number) | Total Value<br>of Equine<br>Inventory<br>(1,000 dollars) | Number<br>of Equine<br>Places | Total<br>Equine<br>Related<br>Acres | Total<br>Number<br>of People<br>Involved* |  |  |  |
| Maryland Total                  | 87,100                                | 680,240  | 20,200                        | 206,000                             | 38,000                                    |  |  |  |
| Baltimore                       | 10,630                                | 121,800  | 2,100                         | 31,200                              | 4,200                                     |  |  |  |
| Montgomery                      | 8,470                                 | 60,555   | 2,590                         | 17,700                              | 4,070                                     |  |  |  |
| Frederick                       | 8,290                                 | 47,310   | 2,180                         | 22,000                              | 3,570                                     |  |  |  |
| Prince George's                 | 7,420                                 | 63,610   | 1,170                         | 11,700                              | 1,860                                     |  |  |  |
| Harford                         | 7,390                                 | 73,115   | 1,360                         | 18,400                              | 2,160                                     |  |  |  |
| Cecil                           | 6,580                                 | 68,345   | 900                           | 15,300                              | 1,580                                     |  |  |  |
| Carroll                         | 5,730                                 | 31,735   | 1,290                         | 14,700                              | 2,430                                     |  |  |  |
| Howard                          | 5,190                                 | 61,265   | 1,200                         | 11,200                              | 2,280                                     |  |  |  |
| Anne Arundel                    | 4,590                                 | 27,035   | 1,330                         | 8,900                               | 2,320                                     |  |  |  |
| Washington                      | 4,460                                 | 12,295   | 1,560                         | 10,200                              | 4,090                                     |  |  |  |
| Saint Mary's                    | 2,710                                 | 7,540  | 620                           | 8,600                               | 1,510                                     |  |  |  |
| Wicomico                        | 2,260                                 | 9,860  | 650                           | 4,400                               | 1,200                                     |  |  |  |
| Queen Anne's                    | 2,000                                 | 18,070   | 300                           | 3,800                               | 550                                       |  |  |  |
| Talbot                          | 1,930                                 | 8,375  | 700                           | 4,200                               | 1,600                                     |  |  |  |
| Charles                         | 1,640                                 | 7,375  | 490                           | 4,300                               | 1,110                                     |  |  |  |
| Kent                            | 1,610                                 | 29,025   | 170                           | 4,000                               | 410                                       |  |  |  |
| Calvert                         | 1,510                                 | 9,980  | 420                           | 3,500                               | 750                                       |  |  |  |
| Garrett                         | 1,410                                 | 2,900  | 370                           | 3,400                               | 820                                       |  |  |  |
| Caroline                        | 1,310                                 | 7,290  | 260                           | 3,300                               | 530                                       |  |  |  |
| Worcester                       | 960                                   | 5,995  | 180                           | 2,200                               | 330                                       |  |  |  |
| Dorchester                      | 460                                   | 5,280  | 160                           | 1,200                               | 240                                       |  |  |  |
| Somerset                        | 280                                   | 800  | 80                            | 500                                 | 130                                       |  |  |  |
| Allegany                        | 270                                   | 685  | 120                           | 1,300                               | 240                                       |  |  |  |
| *Excludes hired lab             | or                                    |  |                               |                                     |   |  |  |  |

Source: Maryland Department of Agriculture, Maryland Horse Industry Board, and Maryland Agricultural Statistics Service, *Maryland Equine*, 2002.



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## **Summary of Interview Findings**

Interviews conducted with state and local government agencies, nonprofit organizations, and more than 20 local farmerso offer insight into why traditional farming is declining in Prince George's County. The following is a summary of these findings.

- The average age of farmers in the county is over 60. Due to economic reasons, subsequent generations are often not interested in farming. However, there is evidence that new, young, small-scale faming entrepreneurs are moving into the county. These farmers usually purchase small farms to work on part-time while maintaining full-time, off-farm jobs.
- Farming costs are increasing due in part to the rising cost of fuel and its impact on farm production input expenses. Crop prices have not, however, kept pace with production costs, causing farmers to experience diminishing returns.
- Due to the decrease in farming in the county, certain services are no longer available locally. This adds to the cost to obtain materials and services.
- Some farmers farm on multiple noncontiguous parcels throughout the county, which involves considerable expense and danger to move equipment on increasingly congested roads. Further development will exacerbate this problem.
- Farming is a difficult lifestyle. Typically farmers do not have health, retirement, or disability benefits. Benefits such as these require supplemental income or assistance from other sources.



Farmland is often seen as a source of retirement income. Once farmers reach retirement age, they often sell their land to developers.

Farmers desire to draw the equity out of their land at a fair market value while continuing to live on the land and preserving it for farming.

- Some farmers consider the tobacco buyout program as the urbanization act for Maryland. Although the majority of tobacco farmers took advantage of this program, which required them to cease tobacco farming but to continue in agricultural production for ten years, many old-time farmers found it difficult to switch to alternative crops or nursery operation. Reluctance to learn new farming techniques leads many farmers to sell their land to developers.

There is virtually no networking or organizing among farmers. Due to the lack of successful marketing, the profitability of agriculture is significantly limited.

Vegetable growers are not protected by the federal government's price support programs, as are grain producers. Therefore, traditional farmers are hesitant to switch to vegetable production.